

ENVIRONMENTAL UPDATE

If ever there was an over used word over the past 12 months, 'unprecedented' is it. However, the situation regarding paper and board supplies during this period is just that. What started out as logistical problems, and lead times pushing out by a week or two, has gradually turned into an international, industry-wide panic. Not a single supplier has come of the past year without their prices rocketing, nor without their lead times going from a few weeks to a few months - at best.

The effects of which, along with the same situation of all other materials, are the driving force behind our unavoidable price increases. Throughout its history, up until the past few months, Bell & Bain has always been able to ride the wave, so to speak, and has always absorbed price increases from supplier without passing these on to our customers. While this recent change is far from ideal, given the state of the industry at the moment, with printers and paper/board customers around the world now at a stage where it is simply a case of securing maximum volume of stock possible, at whatever cost, our action has proven to be absolutely necessary.

Thankfully we have great business relationships with many of the most renowned international mills and suppliers across the world and have been able to push through this brutal year, while many have not been so fortunate. We have secure and expansive lines of supply, with committed stock across 2022, but the rate at which we are seeing these stocks being allocated early for jobs, and the advance notice we are being given for these jobs, has grown exponentially. The paper industry is showing absolutely no sign of letting up with regard to stock scarcity, or record price increases. This, along with the logistical issues which continue to plague countries internationally during these times of economic and geopolitical uncertainty, mean that the message now, more than ever, is get your orders in now! This way we will be best positioned to secure your stock and to fulfill all orders.

COSTA BOOK OF THE YEAR

The Kids by Hannah Lowe won Costa Book of the Year for 2021, Bell & Bain had the pleasure of printing this title from Bloodaxe Books.

The Kids is the third title of Hannah's collection and is inspired by teaching, learning, growing up and parenthood, all from her experience of teaching a six form in inner-city London during the 2000's .

Along with Costa Book of the Year, The Kids have won Poetry Book Society Choice for Autumn 2021, Costa Poetry Book Award 2021 and was shortlisted for the 2021 T.S Eliot Prize.

The heart of this book is compassionate and energetic sonnets are fictional portraits of 'The Kids', students that she cared and taught during her time teaching in the early 2000's.

80pp printed mono on our 100gsm Uncoated stock, 240gsm one sided board printed 4/0 with gloss lamination.





EMPLOYEE FOCUS

Name: Yvonne McArthur

Years of Service: 3 months

Describe your role -

Looking after admin for our customers, ensuring they have had a good experience from start to finish.

Fun fact about

yourself - I'm a trained nail tech.

What I've learned about myself during the pandemic -

Spend more time with family.

What do you enjoy the most about your position? -

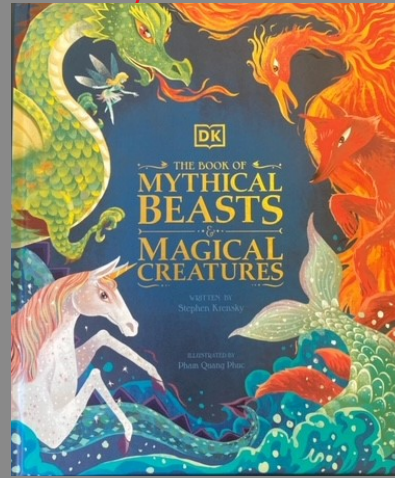
Finishing early on a Friday hahaha

What do you hope 2022 will bring you?

Health and happiness

BOOK HIGHLIGHTS

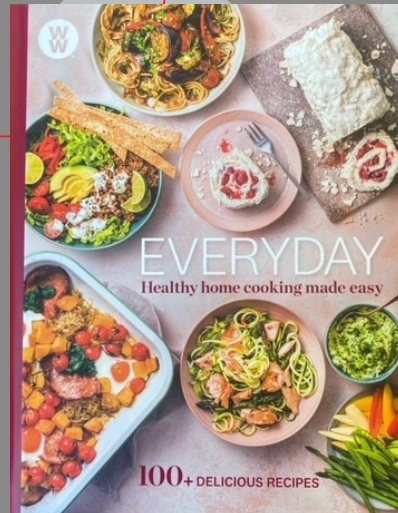
In this section we would like to showcase some of our client's titles that we have been fortunate enough to produce for them.



The Book of Mythical Beasts & Magical Creatures -

Published by DK, Meet your favourite monsters, fairies, heroes, and tricksters from all around the world. Explore the history behind fictional creatures including mermaids, unicorns, fairies, phoenixes, dragons, and jinn!

Specification– Burst Flatback PPC, 255x213, 160pp printed full colour on 140gsm Amber Graphic 4/0 cover printed on 150gsm Claro Gloss over a 3-micron board with Matt Lam and foiling on spine and cover, Printed Endpapers.



Weight Watchers Everyday –

Published by SevenC3, Everyday cookbook which is packed with all the inspiration you need to make healthy, home-cooked food part of your everyday routine.

Specification – Burst Flatback PPC, 210x165, 224pp printed full colour on 130gsm G-Print 4/0 cover printed on 150gsm Gloss over a 2.25-micron board with Matt Lamination and Spot UV, printed endpapers.

BRAIN TEASER

I am taken from a mine, and shut up in a wooden case, from which I am never released, and yet I am used by almost everybody. What am I?

Answer to last month's brain teaser

I am a helpful creature not too big and not too small Out of all my fellow reindeer I'm the fastest of them all. Who am I?

Answer: Dasher

Thank you for your continued support!

"We look to work together in partnerships with our clients, ensuring a solid basis where expectations are exceeded, and time frames are met consistently"

OUR DETAILS

Bell & Bain Ltd

303 Burnfield Road

Thornliebank

Glasgow

G46 7AQ

Office Number: 0141 649 5697

Website: www.bell-bain.com

Should you require a quote, please send your specification to

estimating@bell-bain.co.uk

Please ensure to include the following;

- Trim size (mm)
- Page Extent
- Text printing (mono 1/1, 2 colour 2/2 or 4 colour 4/4)
- Cover printing (4/0, 4/1, 4/4...)
- Text and cover board materials
- Cover / Jacket Lamination
- Quantity
- For hardback books please advise of endpapers (plain, printed, pre dyed) if printed please advise (1/0, 1/1, 4/0, 4/4...)
- Type of Hardback (printed paper case or imitation cloth wrapped with Jacket)
- Delivery instructions

To place an order please send to

orders@bell-bain.co.uk

If you would like to discuss a future project, please contact our sales team.

Alistair Morgan – amorgan@bell-bain.co.uk

Or you can contact our estimating email address which is constantly monitored by the office to ensure prompt reply

estimating@bellbain.co.uk